

# Ally E. Miller

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## PROFESSIONAL SUMMARY

Strategic and people-centered Learning & Development leader with deep expertise in coaching, facilitation, and talent development across global, fast-paced environments. Known for creating engaging, high-impact learning experiences that strengthen leadership capability, accelerate skill development, and enhance organizational culture. Adept at building scalable programs, partnering with senior leaders, and designing innovative solutions that support employee growth at every career stage. Passionate about empowering individuals and teams through intentional learning, meaningful coaching, and experiences that inspire long-term performance and transformation.

## SKILLS AND COMPETENCIES

Leadership & Professional Development	Coaching (1:1 and Group)	Talent Development Strategy
Instructional & Program Design	Onboarding & Career Pathing	Stakeholder & Executive Partnership
Learning Management Systems	Measurement, Evaluation & Continuous Improvement	

## PROFESSIONAL EXPERIENCE



### Associate Facilitator

Expression For Growth - Fareham, Hampshire

January 2024 - Current

- Facilitate and coach global audiences in leadership development, commercial excellence, business storytelling, and negotiation.
- Deliver transformative in person and virtual learning experiences through interactive workshops, real-time coaching, and experiential exercises.
- Support organizational capability building by aligning programs to business strategy and performance needs.

### Founder

Ally Miller Consulting – Montclair, NJ

September 2022 - Current

- Provide 1:1 coaching focused on career transitions, leadership effectiveness, communication, and personal growth.
- Design and facilitate online workshops and development programs for professionals across industries.
- Build customized onboarding and learning solutions for sales and corporate teams to improve readiness and performance.
- Develop content, curricula, and learning pathways tailored to client needs, achieving consistently high satisfaction ratings.
- Oversee end-to-end development, execution, and co-hosting of a personal development podcast.



### Global Talent Development, Director

Under Armour- Baltimore, MD

April 2021- February 2022

- Led a global team of L&D professionals to design and deliver enterprise-wide leadership, onboarding, and functional training.
- Partnered closely with senior executives to align learning strategy with business objectives and organizational culture goals.
- Managed a \$2M budget, optimizing resources to scale development programs across international markets.
- Enhanced leadership capability through executive programs, offsites, coaching experiences, and strategic facilitation.

### Global Talent Development, Senior Manager

January 2019 – April 2021

- Designed and executed global leadership and management programs supporting over 10,000 employees.
- Developed microlearning, eLearning, and blended solutions to embed learning in the flow of work.
- Led organizational learning technology strategy and adoption of LMS platforms.
- Collaborated with leaders to identify capability gaps and deliver targeted development experiences.
- Implemented translation and localization strategies to scale learning across global regions.

### Global Talent Development, Manager

April 2016 – December 2019

- Facilitated global leadership training focused on accountability, coaching, communication, and change management.
- Built a 90-day New Manager Program that contributed to a 10% reduction in turnover.
- Developed measurement frameworks and impact assessments to continuously improve learning effectiveness.
- Supported large-scale transformation initiatives through digital and in-person learning solutions.



**Franchise Consultant**  
**Sales Training and Development Consultant**  
*St. Petersburg, FL*

**October 2007 – April 2016**

- Designed and delivered development programs for a 1,200-member national sales network.
- Facilitated onboarding programs supporting quick acclimation and early performance wins for new hires.
- Coached and consulted franchise owners on leadership, sales strategy, hiring, and client retention.
- Facilitated national training sessions and large-scale professional development events.
- Developed digital learning resources to support national onboarding and continuous learning.



**Account Executive**  
*Valpak of NENY – Clifton Park, NY*

**September 2005 - October 2007**

- Managed full-cycle sales responsibilities including prospecting, client presentations, and pipeline management.
- Managed full-cycle sales responsibilities including prospecting, account management, and client presentations.
- Built strong customer relationships and consistently exceeded performance targets.

### TECHNICAL SKILLS

**Proficient in:** Salesforce, Google Suite, MS Office, Buzzboard, Articulate 360, Workfront, PowerPoint, SurveyMonkey, Qualtrics, Mobile Event Apps, multiple Learning Management Systems.

### CERTIFICATION AND EDUCATION

**Bachelor of Science: Business Marketing**  
State University of New York Plattsburgh  
Plattsburgh, NY

**May 2004**

**Insights Discovery Practitioner**  
**Lumia Coach Certified – (ICF accreditation in progress)**  
**Type Coach Certification (MBTI-aligned)**  
**Google Ad Certification**